

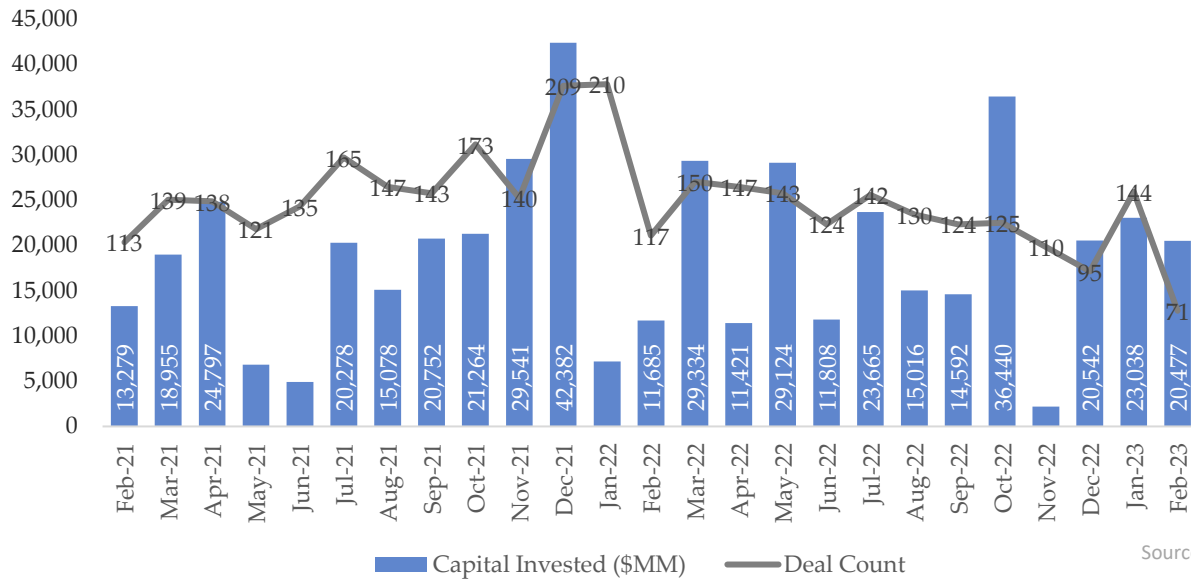


Southeast M&A Report

February 2023

OVERVIEW

Trailing 24 Months M&A Activity



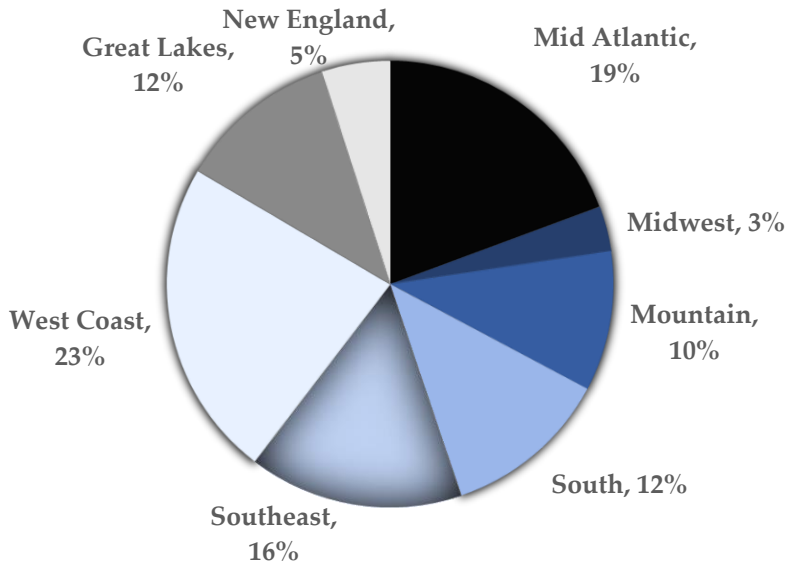
Source: PitchBook

Perspectives on US M&A Market

There were 71 M&A transactions completed in February in the Southeast. The deceleration in deal flow to start 2023 can be attributed to an increase in interest rates and uncertainty in the market.

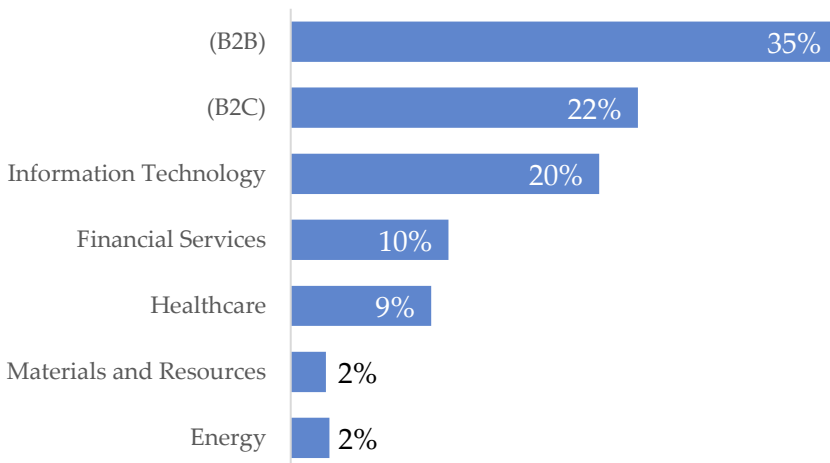
As Q1 of 2023 kicks off, deal counts have fluctuated with the uncertainty in the current market. The start of 2023 has carried over the characteristics of a muted M&A environment due to a multitude of macro factors. Industry professionals remain optimistic and expect M&A activity to rise in the second half of 2023 as executives and investors look to balance their short-term risks with their long-term business transformation strategies.

February 2023 M&A Deal Regionality



The Southeast region totaled 66 of 424 total deals in the month of February 2023 ranking 3rd in deal count by region across the United States. The Southeast typically rests between 13-18% of total M&A deals across the country.

February 2023 Top M&A Sectors (% of Total Deals)



The B2B and B2C sectors dominated the M&A activity in February 2023 combining for 57% of deals. Information Technology, Financial Services, Healthcare Materials and Resources, and Energy sectors followed suit accounting for the other 43%.

February Transaction Highlights

GFL Environmental / Vertex Energy (Alabama)

On February 1st, GFL Environmental acquired Vertex Energy for \$90 million. GFL believes the divestiture of Vertex's used motor oil business at Heartland will transform their ability to scale their energy transition. GFL expects this transaction will enable them to improve balance sheet health, while adding strategic value through the streamlining of their operations.



Hybe / Quality Control (Georgia)

On February 8th, Hybe acquired Quality Control for \$300 million. Hybe views the acquisition as a natural fit to integrate the artists of Quality Control into a broader global presence. The partnership will yield innovative opportunities to the entertainment industry through a diversified portfolio and advanced technology.

Cox Automotive / Fleetnet America (North Carolina)

On February 28th Cox Automotive acquired Fleetnet America for \$100 million. The combination between these two market leaders is unparalleled and is empowered by the decades-long legacy, best-in-class customer service provider networks and industry expertise. This acquisition will accelerate the industry in a transformative way through increased efficiencies on the road or in the garage.



Selected Southeast Transactions for February 2023

Deal Date	Target Company	Buyer	Deal Size (\$MM)
28-Feb-2023	Fleetnet America	Cox Automotive	100.00
28-Feb-2023	Nashville Box	Welch Packaging	
27-Feb-2023	RTR Transportation Services	Big G Express	
23-Feb-2023	Paya (NAS: PAYA)	Nuvei (TSE: NVEI)	1,300.00
16-Feb-2023	Blue Star Insurance Group	GTE Federal Credit Union	
13-Feb-2023	Addy's Harbor Dodge	Team Automotive Group	
13-Feb-2023	Alliance Entertainment (PINX: ADRA)	Adara Acquisition (ASE: ADRA)	117.00
10-Feb-2023	BioTrack (Florida)	Alleaves	30.00
08-Feb-2023	A1 Heating and Air Conditioning	Conditioned Air Solutions	
08-Feb-2023	Allergy, Sinus & Asthma Family Health Center	AllerVie Health	
08-Feb-2023	Quality Control (Movies, Music and Entertainment)	Hybe (KRX: 352820)	300.00
03-Feb-2023	AirportShuttles.com	Jayride Group (ASX: JAY)	0.22
01-Feb-2023	Paragon Tank Truck Equipment	Ingersoll Rand (NYS: IR)	40.00
01-Feb-2023	Vertex Energy (Heartland Used Motor Oil Collections and Refining Business)	GFL Environmental (NYS: GFL)	90.00