

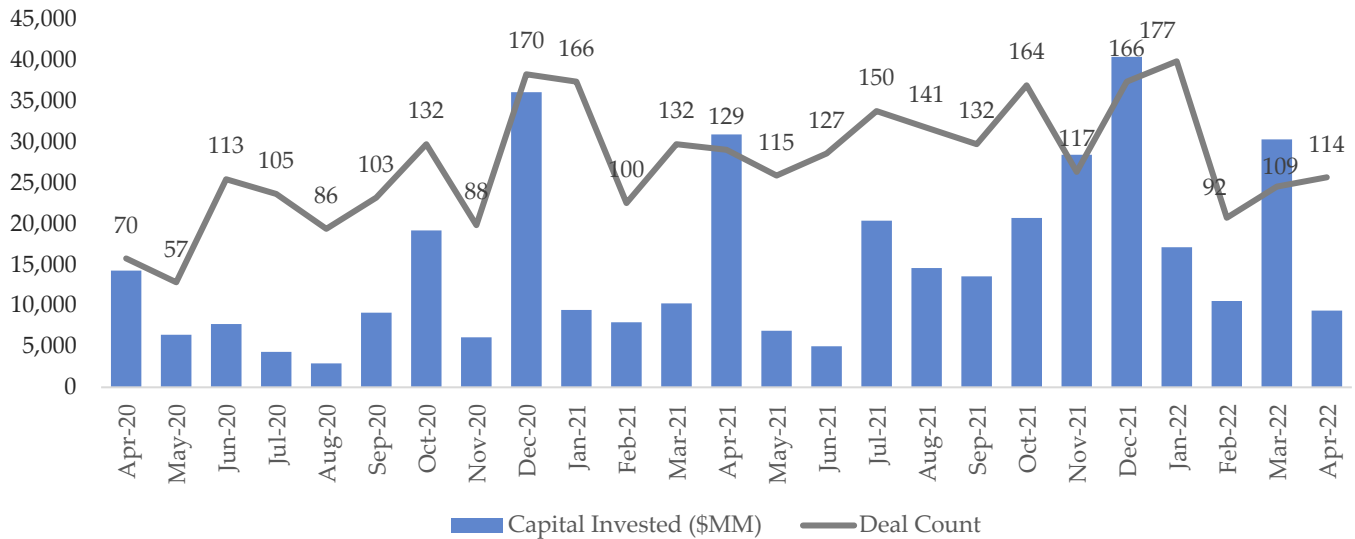


# Southeast M&A Report

*April 2022*

## OVERVIEW

### Trailing 24 Months M&A Activity



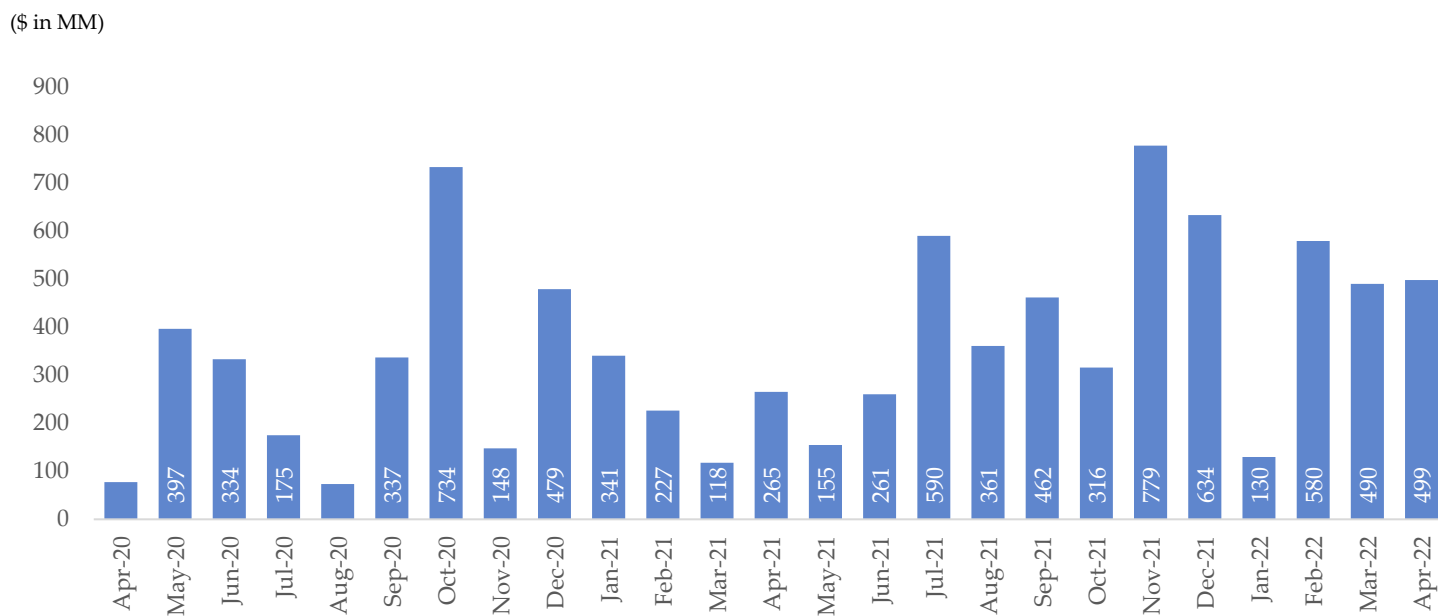
Source: PitchBook

### Perspectives on US M&A Market

April continued an upward tick in M&A activity in the Southeast. April tends to be a recovery month in terms of deal activity as many deals are pushed through before years end leaving January and February as fall-off months. Southeast M&A activity remained strong in April 2022 with 114 M&A transactions completed– the most in any month so far in 2022.

As we’ve moved into the first portion of Q2, some investors have viewed the market uncertainty to close deals a more reasonable valuations in comparison to 2021. High-growth stocks have tumbled under fear of higher interest rates leading to an increase in discount rates. This would in turn drag down valuations seen over the past year and further stifle M&A activity going forward. The Fed plans for five more interest rate hikes in 2022 in hopes to curve rampant inflation in the United States.

## Trailing 24 Months Average Monthly M&A Deal Size



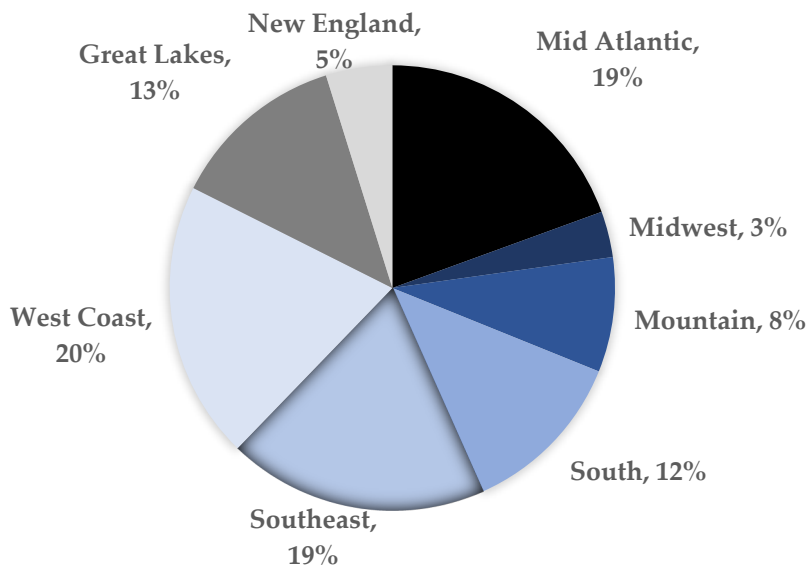
Source: PitchBook

## Monthly Analysis

Average monthly deal size is on an upward trend as the United States continues to move out of the Covid-19 pandemic. Cheap debt, high levels of dry powder, and tech-emerging markets have driven EV/EBITDA multiples higher as seen over the last twenty-four months.

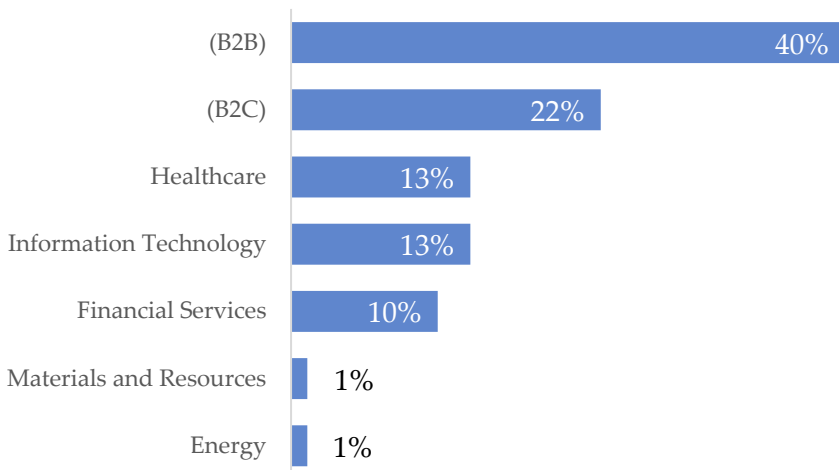
Average deal size in March 2022 can be attributed to a multiple multi-billion-dollar transactions that took place. Average deal size could see a decline in comparison to YoY numbers as we move into 2022 with multiple expected interest rate hikes, resulting in more expensive debt and lower valuation ceilings. Until interest rates rise, expect to see higher average monthly M&A deal sizes.

## April 2022 M&A Deal Regionality



The Southeast region totaled 102 of 540 total deals in the month of April 2022 ranking third in deal count by region across the United States. The southeast typically rests between 13-18% of total M&A deals across the country.

## April 2022 Top M&A Sectors (% of Total Deals)



The B2B and B2C industry sectors dominated the M&A activity in April 2022 combining for 62% of deals. Healthcare, information technology, financial services, energy services, and material and resources sectors followed suit accounting for the other 38%.

# April Transaction Highlights

## **Envista Holdings / Carestream Dental (Georgia)**

On April 20<sup>th</sup>, Envista Holdings acquired the Intra-Oral scanner business of Carestream Dental for \$600 million. The acquisition further strengthens Envista's capabilities within digitizing dental care.



## **GoodRx / VitaCare Prescription Services (Florida)**

On April 14<sup>th</sup>, GoodRx Holdings acquired VitaCare Prescription Services for \$157 million. The acquisition will allow the company to strengthen its core women's health business and deliver value for its stakeholders.

## **Fiserv / Finxact (Florida)**

On April 1<sup>st</sup>, Fiserv acquired Finxact for \$650 million. The acquisition enhances Fiserv's ability to provide modern personalized digital banking experiences.



## Selected Southeast Transactions for April 2022

Deal Date	Company Name	Investors	Company State	Deal Size
30-Apr-2022	Cherokee Truck Equipment	ML Utilities Fleet Solutions	TN	
29-Apr-2022	Audio Insight	Audio Video Excellence	AL	
27-Apr-2022	Mar-Von Termite & Pest Control Company	Massey Services	TN	
26-Apr-2022	Joule Financial	Bluespring Wealth Partners	KY	
20-Apr-2022	Carestream Dental (Intra-Oral Scanner Business)	Envista Holdings (NYS: NVST)	GA	600.00
18-Apr-2022	BamBoo Car Wash	Mister Car Wash (NYS: MCW)	GA	
14-Apr-2022	VitaCare Prescription Services	GoodRx Holdings (NAS: GDRX)	FL	157.00
11-Apr-2022	ProModel	NuWave Solutions (NYS: BBAI)	PA	
08-Apr-2022	One2One (Yacht)	International Yacht Collection	FL	
01-Apr-2022	Finxact	Fiserv (NAS: FISV)	FL	650.00