

U.S.

M&A

Update

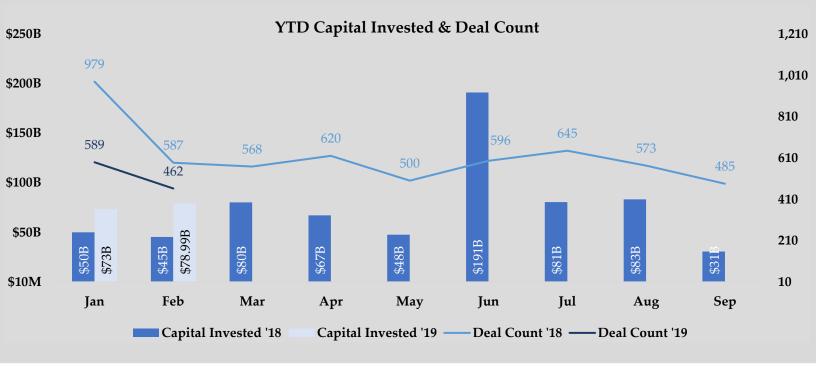
2019 February



## **Notable Trends in February 2019**

Year to date, U.S. M&A deal activity has decreased on a year over year basis by 33%. The YTD completed deal count as of the end of February is 1,051 deals versus 1566 deals in 2018. Conversely, capital invested is up 60.1%, going from \$95.2 billion YTD in 2018

to \$152.3 billion YTD in 2019. Year to date, the median deal size has increased from \$44.5 million in 2018 to \$89 million in 2019, correlating with the rise in capital invested.



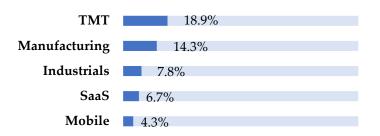


For the month of January, deal count is down 32.9% compared to 2018. Invested capital and median deal size are both respectively up 174.6% and 267.9%. The relatively high metrics in 2019 are contributed to by the \$11.1 billion acquisition of GE Transportation by Wabtec and the \$8.5 billion acquisition of Vecten by CenterPoint Enegery.

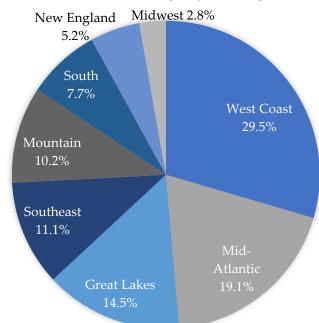
The top 3 most active verticals in the month of August were Technology, Media and Telecommunications (TMT) with 87 deals, Manufacturing with 66 deals, and Industrials with 36 deals for 18.9%, 14.3%, and 7.8% of all M&A deals completed, respectively.

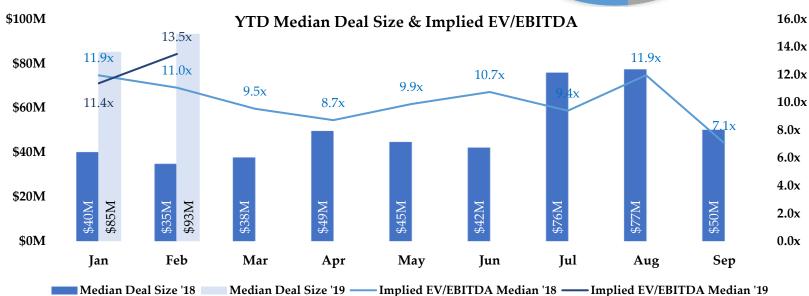
The West Coast, Mid-Atlantic, and Great Lakes were the most active regions in the United States combining for 41% of all deals completed in the U.S. The EV/EBITDA median multiples took a jump this month rising from 11.4x in January to 13.5x in February.

**Top 5 Associated Verticles** 



### **Deal Count Percentage by US Regions**







## **Selected U.S. Transactions**

Deal Date	Buyer/Investors	Target/Issuer	Company State	Primary Industry	Deal Size (M)
2/25/2019	Wabtec	GE Transportation	Illinois	Business Products and Services (B2B)	11,100.00
2/1/2019	CenterPoint Energy	Vectren	Indiana	Financial Services	8,500.00
2/15/2019	Eli Lilly	Loxo Oncology	Connecticut	Healthcare	7,935.00
2/13/2019	Johnson & Johnson	Auris	California	Healthcare	5,750.00
2/12/2019	Encana	Newfield Exploration	Texas	Energy	5,500.00
2/1/2019	UPL	Arysta LifeScience	North Carolina	Materials and Resources	4,200.00
2/1/2019	Sirius XM Radio	Pandora Media	California	Consumer Products and Services (B2C)	3,500.00
2/25/2019	Colfax	DJO Global	California	Healthcare	3,150.00
2/1/2019	Chesapeake Energy	WildHorse Resource Development	Texas	Energy	3,070.00
2/1/2019	Twilio	SendGrid	Colorado	Information Technology	3,000.00
2/26/2019	Fresenius Medical Care	NxStage Medical	Massachusetts	Healthcare	2,000.00
2/28/2019	Univar Solutions	Nexeo Solutions	Texas	Business Products and Services (B2B)	1,814.80
2/11/2019	Greif	Caraustar Industries	Georgia	Materials and Resources	1,800.00
2/1/2019	HCA Management Services	Mission Healthcare Foundation	North Carolina	Healthcare	1,500.00
2/21/2019	Blackberry	Cylance	California	Information Technology	1,400.00
2/1/2019	Mks Instruments	Electro Scientific Industries	Oregon	Business Products and Services (B2B)	1,188.00
2/22/2019	Pan American Silver	Tahoe Resources	Nevada	Materials and Resources	1,142.00
2/1/2019	3M	M*Modal (health care technology business)	Pennsylvania	Healthcare	1,000.00
2/28/2019	Montage Resources	Blue Ridge Mountain Resources	Texas	Energy	837.61
2/1/2019	Franklin Templeton Investments	Benefit Street Partners	New York	Financial Services	683.00
2/6/2019	Cisco Systems	Luxtera	California	Information Technology	660.00
2/1/2019	HollyFrontier	Sonneborn	New Jersey	Materials and Resources	655.00
2/1/2019	Union Bankshares	Access National Bank	Virginia	Financial Services	610.00
2/20/2019	Pepsico	Cytosport	California	Consumer Products and Services (B2C)	465.00
2/28/2019	Matheson Tri-Gas	Linde (HyCO Business)	Texas	Materials and Resources	413.07



## **Transactions Highlights**

#### **GE Transportation** (*Illinois*)

The company, a subsidiary of General Electric (NYSE: GE) was acquired by Wabtec (NYS: WAB) for \$11.1 billion on February 25, 2019. The consideration includes \$2.9 billion up-front payment in cash and its shareholders will own 50.1 percent of the combined company, while Wabtec shareholders will own the rest. This acquisition establishes Wabtec as a Fortune 500, global transportation and logistics leader by combining Wabtec's broad range of freight, transit and electronics products with the division's best-in-class equipment, services and digital solutions in the locomotive, mining, marine, stationary power and drilling industries.







#### Vectren (Indiana)

The company was acquired by CenterPoint Energy (NYSE: CNP) for \$8.5 billion on February 1, 2019. CenterPoint Energy is funding the deal using debt and equity. Upon completion of the transaction, the combined company plans to implement a unified business strategy, which aims to provide safe and reliable delivery of electricity, natural gas ,and related services to customers.



#### Loxo Oncology (Connecticut)

The company, a developer of medicines for patients with genetically defined cancers, was acquired by Eli Lilly (NYS: LLY) for approximately \$8 billion on February 15, 2019. The acquisition expands the breadth of Lilly's portfolio into precision medicines and target cancers that are caused by specific gene abnormalities.



# Arysta LifeScience (North Carolina)

The company, a subsidiary of Platform Specialty Products (NYSE: PAH), was acquired by UPL (NSE: UPL) for \$4.2 billion on February 1, 2019. The acquisition will give UPL access to a variety of patented products through collaborations and partnerships as well as enhanced in-house R&D capabilities.



#### **Newfield Exploration (Texas)**

The company (NYSE: NFX) was acquired by Encana (TSE: ECA) for \$5.5 billion on February 12, 2019. In addition, Encana also assumed \$2.2 billion of the company's net debt. Encana will proceed with its previously announced \$1.25 billion share buyback in 2019, following receipt of regulatory approvals and increase its dividend by 25 percent. The remaining 36.5% stake will be held by shareholders of the company.

